

## **JP Morgan bankers set up Italian wealth boutique**

02/04/2007 by: Press Release Team

Simone Rondelli, Guido Tugnoli, Domenico Romeo and Alberto Manzonetto are the managing partners of Four Partners, a new advisory firm providing integrated financial services to the benefit of ultra high net worth families and entrepreneurs. Stemming from the experience matured in investment banking and asset management, Four Partners will provide a new concept of financial advice for families' global wealth management

"The economic relevance of family and entrepreneurial wealth viewed as a single theme coupled with the complexity of financial markets and products led us to conceive a form of advice aiming to support the management of private wealth according to a corporate approach - declared Simone Rondelli. Nowadays the market offers different services for different asset classes in a segmented way. We believe, on the contrary, that considering the family wealth as an enterprise, the "wealth-enterprise", is key to add value to the wealth itself, and that the family/entrepreneur must remain the direct manager of its own wealth, limiting delegation to the sole execution. Following this approach, the owner benefits from both synergies among different asset classes, there including its primary family business, and an effective risk management finalized to preserve and increase the net worth for the current and future generations".

Four Partners is an independent advisor offering Corporate Finance, Asset Management, Risk Management e Property Management services. Four Partners will (i) scout different strategies to achieve family objectives, (ii) provide clients with qualified elements and recommendations for their final decisions, and (iii) control the investment execution.

Four Partners believe that there is a compelling opportunity within the private equity market characterized by the relevance attributed to asset diversification and entrepreneurship.

"The founders of Four Partners will be the promoters of a new initiative in Private Equity - declared Guido Tugnoli - solely devoted to a limited number of private investors sharing a similar mindset and business culture. Our Private Equity will be focused on the industrial development of small/medium size businesses and will entail a direct and innovative involvement of investors in the strategic decision making process".

On the side of the two above mentioned core businesses, Four Partners will be able to provide single services of pure advisory in the context of Corporate Finance, Asset Management, Property Management, and Risk Management.

The founders of Four Partners share several years at JPMorgan in Milan, London and New York. Their track record encompasses corporate finance transactions with a value in excess of Euro 100 billion including landmark deals in the real estate sector as well as with family owned businesses; moreover they managed and supervised investments in financial instruments for more than Euro 10 billion adopting some of

the most sophisticated risk management techniques.

- Simone Rondelli – simone.rondelli@fourpartners.it: up to January 2007 Simone was Managing Director in the Investment Banking division of JP Morgan after an almost 13 year experience with the US bank spent in Milan, London and New York mainly dealing with M&A and corporate finance. Simone graduated at "Università Cattolica del Sacro Cuore" - Milan both in Economics and Business Administration (1991) and Law (1994)

- Guido Tugnoli – guido.tugnoli@fourpartners.it: up to January 2007 Guido was Managing Director and Head of Advisory Milan for JPMorgan after 15 years with the US bank spent in Milan, London and New York mainly dealing with M&A and corporate finance. Guido graduated in Business Administration at "Bocconi University" - Milan in 1990

- Domenico Romeo – domenico.romeo@fourpartners.it: up to the end of 2006 Domenico was a Senior Vice President in the Investment Management & Brokerage team based in London devoted to private clients. Domenico spent 11 years with the US bank. Domenico graduated in Economics at "Bocconi University" - Milan in 1995

- Alberto Manzonetto – alberto.manzonetto@fourpartners.it: up to February 2007 Alberto was Vice President in Investment Banking after almost 7 years with the US bank based in London and Milan where he worked on M&A, Debt Capital Markets and Equity Capital Markets transactions. Alberto graduated in Business Administration and Corporate Law at "Bocconi University" - Milan in 1998

Four Partners is a firm providing financial advice for family and entrepreneurial wealth integrating activities in the Corporate Finance, Asset Management, Risk Management and Property Management fields as well as promoting an innovative private equity initiative.

Stemming from the international experience in investment banking and asset management the four founders of Four Partners will provide integrated and synergic advisory in corporate finance, generational financial planning, asset management, risk management and property management with reference to all asset classes composing global wealth (primary family business, ancillary businesses, financial investments, liquidity, tactical and strategic stakes, real estate property and art). Furthermore, independently from the above, Four Partners will be launching an innovative private equity initiative whereas investors will be directly involved in the decision making process.